

**Heather P. Barbour, MAI, SRA**  
**Senior Associate**  
**Axial Advisory Group, LLC**

**Employment**

- Presently - Senior Associate/Real Estate Appraiser; Axial Advisory Group, LLC with offices in Chesapeake, VA; Williamsburg, VA; Richmond, VA & Rockville, MD
- 2008 to 2011 – Associate/Real Estate Appraiser; MGMiller Valuations, Inc.
- 1993 to 2008 - Associate/Real Estate Appraiser; Virginia Carolina Appraisals

**Professional Experience & Competencies**

- Appraised or consulted on various forms of real estate in the Commonwealth of Virginia as well as the State of North Carolina.
  
- Real Estate Appraiser concentrating on the valuation of commercial and residential properties throughout Hampton Roads and Richmond, VA. Appraisal and consulting assignments of primary concentration in recent years include vacant land for residential (single-family attached and detached) development, vacant land for mixed-use development, multifamily, market/feasibility studies, and rent studies. Other appraisal assignments have included a variety of existing and proposed office buildings, retail structures, shopping centers, industrial buildings and special purpose properties as well as vacant land for commercial development.

**Professional Licenses & Affiliations**

- Dual-Designated Member Appraisal Institute (MAI) and (SRA) – Continuing Education Completed
- 2010 Adjunct Professor – Virginia Commonwealth University
- 2004-2008 Adjunct Professor – Southside VA Community College
- Certified General Real Estate Appraiser in the Commonwealth of Virginia - #4001-005440
- Certified General Real Estate Appraiser in State of North Carolina - #A6317

**General Education**

- Virginia Commonwealth University, Richmond, Virginia – Master of Science in Real Estate Valuation
- Old Dominion University, Teletechnet, Alberta, Virginia – Master of Business Administration Degree & Graduate Certificate in Public Administration
- Old Dominion University, Teletechnet, Alberta, Virginia – Bachelor of Business Administration, Management

**Real Estate & Appraisal Specific Education**

- Attended and successfully completed all courses for Qualifying Education (QE) necessary for a Certified General Real Estate Appraiser License & the MAI designation issued by the Appraisal Institute. The latter includes Peer Review, a Demonstration Appraisal Report & a Comprehensive Examination.
  - Litigation Appraising – Appraisal Institute
  - HUD Map Certification Class - HUD
  - Manufactured Housing – Appraisal Institute
  - Appraising Apartment Buildings – Appraisal Institute
  - Appraising Self-Storage Facilities – Appraisal Institute
  - Appraising Convenience Stores – Appraisal Institute
  - Ethics and Business Practice – Appraisal Institute
  - USPAP – Appraisal Institute
  - USPAP Update - McKissock
  - Residential Construction – The Real Estate Academy
  - Basic Income Valuation – Lenoir Community College
  - Small Income Residential Valuation – Moseley-Flint School of Real Estate
  - Basic Appraisal Fundamentals – Moseley-Flint School of Real Estate
  - Advanced Residential Appraisal – Moseley-Flint School of Real Estate
  - Appraisal Practice and Regulations – Moseley-Flint School of Real Estate
  - Principles of Real Estate – Southside Virginia Community College
  - Ala Mode Appraisal Software Update Seminar – Charlotte, NC

**Clientele**

Local, state, and federal agencies; city and county governments; housing authorities; local and national corporations; insurance companies; pension funds; regional and national banking/financial institutions; accountants, attorneys, developers, investors and private individuals.